



M18 FUELTM 3/8" Mid-Torque Impact Wrench
Launch Deck



Pre-Order Date

June 1, 2018

Most Powerful 3/8" Impact Wrench

- Complete pneumatic replacement, outperforms cordless competitor
- 450ft-lbs Fastening Torque
- 600ft-lbs Nut-busting Torque

Compact Length

• 6.7" in length for more access in tight spaces

■ 3-Speed DRIVE CONTROL™

- 0-575, 2,000, 2,300RPM
- Provides additional control for low torque applications

Premium Anvil Design

Up to 60% longer anvil life than cordless competitor



July 1, 2018



Item#	Product Name	Launch Date	Ship Date	List Price	50% Off Cost	HD Cost	Sugg. Retail	iMAP	UPC
2852-20	M18 FUEL MTIW 3/8" Friction Ring - Bare	6/1/2017	7/1/2017	\$314.00	\$157.00	\$151.00	\$189.00	\$189.00	045342533008
2852-22	M18 FUEL MTIW 3/8" Friction Ring - 5.0 Kit	6/1/2017	7/1/2017	\$702.00	\$351.00	\$339.00	\$399.00	\$399.00	045242533015
2852-22CT	M18 FUEL MTIW 3/8" Friction Ring - 2.0 Kit	6/1/2017	7/1/2017	\$524.00	\$262.00	\$254.00	\$299.00	\$299.00	045242533022

600ft-lbs Nut-Busting Torque

450ft-lbs Fastening Torque

3-Speed DRIVE CONTROL™

DRIVEN TO OUTPERFORM.



REDLINK PLUS INTELLIGENCE

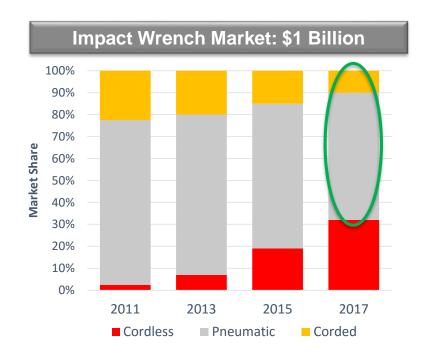
BATTERY PACK FITS ALL M18" TOOLS.

NUT-BUSTING FASTENING TORQUE TORQUE

UP TO

3-MODE CONTROL





\$700MM Opportunity for additional Impact Wrench Sales

3/8" Impact Wrench Landscape

PNEUMATIC



- Over 60% of market size uses a pneumatic 3/8"
- More powerful than compact 3/8" cordless wrenches (325ft-lbs)
- Significant market shift happening from pneumatic to cordless

CORDLESS



- Recent competitive 3/8" Mid-Torque Wrenches launched
- Significantly more torque than compact wrenches
 - 550ft-lbs vs. 230ft-lbs

\$700mm Opportunity for Continued Pneumatic to Cordless Conversion

3/8" Impact Wrench Users

Common Users & Applications

Automotive & Heavy Machinery



Common Applications:

- Underhood repair
- Underbody maintenance

Core MEP Users



Common Applications:

- Concrete anchor fastening
- Grooved joint couplings

General Contractors



Common Applications:

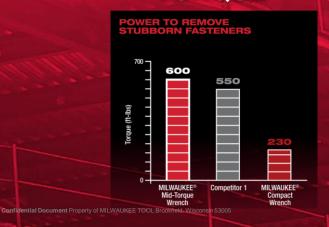
- Lag bolts for framing, sill plate, or decking installation
- Concrete anchor fastening

M18 FUEL

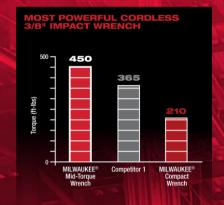
DRIVEN TO OUTPERFORM.



600 FT-LBS NUT-BUSTING TORQUE



450 FT-LBS FASTENING TORQUE

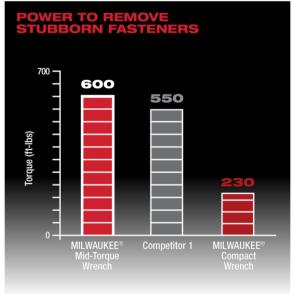


DRIVE CONTROL



Up to 600ft-lbs Nut-Busting Torque



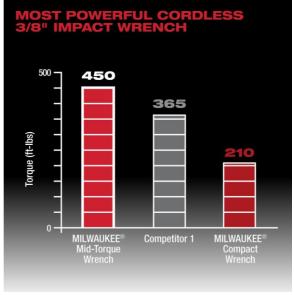


Up to 600ft-lbs Nut-Busting Torque

- Most Powerful 3/8" Impact Wrench in the Industry
 - Outperforms pneumatic and cordless
- Power to break loose the most stubborn of fasteners

Up to 450ft-lbs Fastening Torque





Up to 450ft-lbs Fastening Torque

- Most Powerful 3/8" Impact Wrench in the Industry
 - Outperforms pneumatic and cordless
- Power to fasten the most demanding applications



3-Mode DRIVE CONTROL™





3-Mode DRIVE CONTROL™

- Delivers unmatched control to for the right speed and torque for the application
- RPM: 0-575 / 2,000 / 2,300
- IPM: 0-450 / 2,900 / 3,200
- Fastening Torque (ft-lbs):
 - 0-100 / 325 / 450

How We Win vs. Targeted Competitors

How We Win vs. Cordless



*IR is only competitive cordless 3/8" MTIW in the market

BRAND	Milwaukee®	Ingersoll Rand		
sku	2852-22	W5132-K22		
Fastening Torque	√ 450ft-lbs	340ft-lbs		
Nut-Busting Torque	✓ 600ft-lbs	550ft-lbs		
RPM	√ 0-2,400	0-2,100		
Anvil Material	✓ Premium Alloy: Up to 60% longer life	Standard		
System	Performance Driven √ Trade Focused System Wide	Limited System Breadth of Line		

How We Win vs. Pneumatic



	Milwaukee®	Snap-On	Ingersoll Rand
	2852-22	MG325	2115TiMax
Fastening Torque	✓ 450ft-lbs	325ft-lbs	280ft-lbs
Nut-Busting Torque	✓ 600ft-lbs	325ft-lbs	300ft-lbs
Hose/Compressor Required	✓ NO	Yes	Yes
Daily Maintenance	✓ NO	Yes	Yes
LED Work Light	✓ YES	No	No
System	Performance Driven √Trade Focused System Wide	No System Different tools require different couplers	No System Different tools require different couplers



PERFORMANCE DRIVEN

TRADE FOCUSED

SYSTEM WIDE

Most Advanced Technology on the Planet

Focused Solutions For The Trades

Protecting Our End User's Investment











Tool Walk-Around





Are protective rubber boots available for the M18 FUEL 3/8" Mid-Torque Impact Wrench?

• Yes, the rubber boot will be available to help protect the tool and application that our users are working on. The part number is 49-16-2861. This rubber boot will fit all 3/8" and 1/2" M18 FUEL Mid-Torque solutions.

Will the Mid-Torque Impact Wrenches be rated for use in High Voltage environments?

• Yes, the Mid-Torque Impact Wrenches are rated up to 69kV.